



Helping Dentists Grow

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February 1, 2004

Mr. Al Fanelli
Al's Moving & Storage
120 Fulton Street
White Plains, NY 10606

Dear Al,

I am writing to you to thank you for providing our family with the best moving experience ever!

Back on October 20th, 2003, at about 8:30am, we embarked on a journey that lasted more than 16 hours! Your crew, Benny, Clay, T.J., Marcello & Gabby arrived at our home at 15 Lawrence Drive in White Plains. We had so much stuff and they all worked so well with our things and our family.

They were careful and courteous, friendly and respectful, they treated our stuff like it was their own! We had antiques, priceless family heirlooms, lots of artwork and glass, and they got everything wrapped up and packed better than we could have done ourselves.

We all finally left for our new home in Beekman at about 5:00pm. This would have been enough for most moving crews and moving companies. But your team, 5 smiling faces, and 2 full trucks, followed our family in the dark to Dutchess County. After a few detours for 10 foot bridges and small cart paths, we arrived at our destination about 7:30pm, exhausted after a trying day.

Now comes the fun part! It's dark, getting colder, and your guys get 2 full trucks unloaded, every box in the right room, every piece of furniture and memorabilia in its new spot, still with smiles on their faces upon completion at 12:30am! It was the next day for crying out loud...

They checked in with your headquarters, packed up and left for another hour and a half back to White Plains. Unbelievable people, the most respectful, hard working crew any company ever had! You are very lucky to have such great men on your team. Best group I've seen in 20 years of working and managing people Al. I really mean it...

I must also mention Paul's warm and caring visit to do our initial estimate, and Anthony's patience with our constantly changing closing schedule. They were great with

us. Sandra's communication made us feel very important during the planning as well as the day of the move, to make a stressful event into a joyous experience.

So Al, thank you again from our whole family for putting together such a great team of human beings, people who really understand how special and how important moving into a new home is. You all helped deliver us safe and sound to our new place.

Please give my name and number out to any prospective clients who need a reference to you and your company. It would be my pleasure to make sure others have the same experience that we had!

Keep up the great work!

Warmly,

A handwritten signature in black ink, appearing to read 'Rick Gabrielly'. The signature is stylized with a large, sweeping 'R' and a long horizontal line extending to the right.

Rick Gabrielly